



Pretium

Hyde Fire Safety Framework

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The Journey.....Beginning

- Hyde identified a need to create a robust Framework to deliver all aspects of Fire Safety Works
- Frankham RMS already engaged by Hyde to undertake Fire Risk Assessments and provide strategic advice
- Echelon had already created a Framework Management Company (Pretium)
- And so the journey began...



The Journey...

- Extensive market engagement
- Defined lot structure
- Jointly developed robust specifications
- Devonshires engaged and retained to provide legal advice
- Clear commercial models
- Framework open to all users!

Procurement Process

- Two stage restricted tender
- Highly scrutinised process
- Internal approval process
- Standstill period
- Hyde Group leaseholder consultation period
- Framework launched April 2019

Our Suppliers



Hyde Fire Safety - Lots

Lot 1 – Fire Doors

- Gerda Security Holdings
- Shellen Security
- Axis Europe
- Openview Group
- Diamond Build
- Gunite (Eastern) Ltd

Lot 2 – Fire Safety Signage

- Openview Group
- Axis Europe
- Trail Services
- Ventro Ltd
- Diamond Build
- Lite 4 Life

Lot 3 – Fire Alarm Detection & Suppression Services

- Openview Group
- Allied Protection

Lot 4 – Emergency Lighting

- Axis Europe
- Openview Group
- Purdy Contracts Ltd

Hyde Fire Safety - Lots

Lot 5 - Sprinklers

- Project TwentyFour

Lot 6 – Fire Proofing and Fire Stopping

- CLM Fireproofing
- Trail Services
- Gunitite (Eastern) Ltd
- Diamond Build
- Ventro Ltd
- Axis

Lot 7 – Electrical Inspection and Testing

- Openview Group
- Smith and Byford
- Crystal Electronics
- Purdy Contracts Ltd
- Axis
- SSE Enterprise Contracting

Lot 8 – Electrical Works

- Openview Group
- Axis Europe
- Crystal Electronics
- Purdy Contracts Ltd
- SSE Enterprise Contracting
- Vallectric

Hyde Fire Safety - Lots

Lot 10 - Cladding

- Axis Europe
- Lawtech Group
- Regency Homes
- Clear Line Maintenance
- DB Facades

Lot 11 - Incident Management and Business Continuity Planning

- Horizonscan
- Leyhill Solutions

Lot 12 – Construction Manager

- Kier Services
- Engie
- Diamond Build
- F3Group

Pretium's Role

- Promote the Framework alongside Hyde and Frankham
- Help new users access the Framework
- Support Contractors engagement with potential users
- Manage the process of Direct Awards and Mini-Competitions
- Collect and administer Framework fees
- Monitor quality and compliance
- Facilitate ongoing collaboration amongst all stakeholders

Accessing the Framework

- No Joining Fee
- Access via Joining Agreement
- Procure via Direct Award or Mini-Competition
- Pretium manage process for you!

Call-Offs

Direct Award Criteria

- 5.2 Hyde or an Authorised User may award a Call Off Contract directly to a Framework Contractor, without any further competition between the Framework Contractors, (“Direct Selection”) in any of the following circumstances:
 - 5.2.1 Hyde or an Authorised User may award a Call Off Contract by Direct Selection to the number 1 ranked Framework Contractor on the Framework Lot in question (as shown in the fourth column of the table in Schedule 1). Should the number 1 ranked Framework Contractor not wish to accept the award of the Call Off Contract, Hyde or the Authorised User may award the Call Off Contract by Direct Selection to the number 2 ranked Framework Contractor on the Framework Lot in question, and so on;
 - 5.2.2 Hyde or an Authorised User may award a Call Off Contract by Direct Selection to a Framework Contractor where the Framework Contractor has already carried out works or services at risk for the Trust or the Authorised User in relation to the site to which the Call Off Contract relates;
 - 5.2.3 Hyde or the Authorised User may award a Call Off Contract by Direct Selection to a Framework Contractor where the Call Off Contract has substantial similarities to a previous project in which the Framework Contractor was involved (whether such project was the subject of a Call Off Contract awarded under this Framework Agreement or not);
 - 5.2.4 Hyde or an Authorised User may award a Call Off Contract by Direct Selection to a Framework Contractor where for reasons of urgency it is not reasonably practicable to award the Call Off Contract by way of a Mini-Competition;
 - 5.2.5 Hyde or an Authorised User may award a Call Off Contract by Direct Selection to a Framework Contractor where Hyde or the Authorised User has determined through application of the Capability Criteria that only one Framework Contractor on the Framework Lot in question is capable of carrying out the Call Off Contract.

Call-Offs

Mini-Competitions

SCHEDULE 4

MINI COMPETITION EVALUATION CRITERIA

Hyde or the Authorised User making the call off will confirm to the Framework Contractors, in the invitation to take part in the Mini-Competition, the criteria that will be used to assess tenders that are submitted pursuant to the Mini-Competition. Such criteria will be based on the criteria set out in the table below, with such amendments as Hyde or the Authorised User may stipulate to reflect the requirements of the Call Off Contract in question.

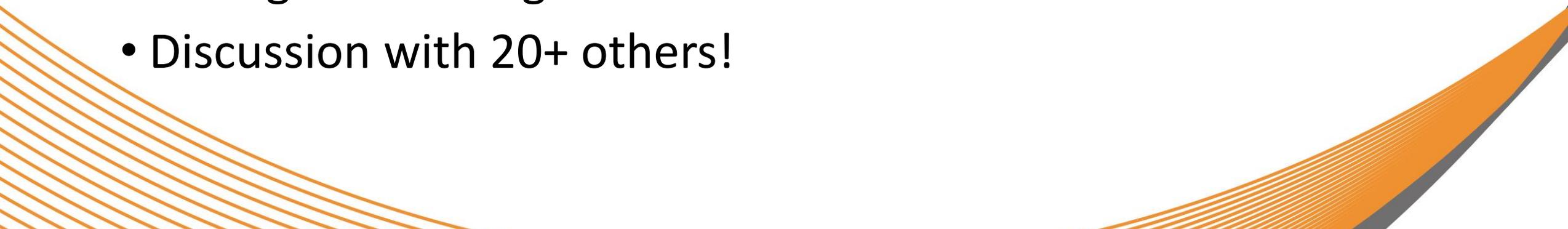
The percentage weightings given to the price and quality elements of the criteria will be confirmed by Hyde or the Authorised User making the call off in the invitation to take part in the Mini-Competition. These weightings will generally be within the ranges set out in the table below, unless Hyde or the Authorised User in question considers that there is a project specific reason why different weightings should be used.

Criteria	Criteria weighting
Qualitative criteria which may include the following: <ul style="list-style-type: none"> - [conformity of the Contractor's proposal with Hyde's / the Authorised User's requirements; - relevant experience, qualifications and track record of the team proposed by the Contractor; - the Contractor's customer service proposals; - the Contractor's proposed work method; - the Contractor's health and safety proposals and proposals for workforce development; - the Contractor's social value proposals;] 	50% to 70%
The Contractors' proposed price for carrying out the Call Off Contract	30% to 50%

Early Adopters (Joining Agreements)

- Barnet Homes
- Catalyst Housing
- City of London Academies
- Grainger
- Niblock
- One Housing

Early Adopters (Joining Agreements)

- Portsmouth City Council
 - Shepherds Bush HA
 - South Tyneside Council
 - Southern Housing
 - Wealden District Council
 - Yarlington Housing
 - Discussion with 20+ others!
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